



**MINUTES**

**BID OPENING – October 12, 2017**

*Salt (Sodium Chloride), Magnesium Chloride, Deicer (Calcium Chloride), and Potassium Acetate*

Executive Director Gary Myers called to order the Bid Opening scheduled on Thursday, October 12, 2017, at 10:00 AM at the CapCOG Office 230 S. Sporting Hill Road, Room 202, Mechanicsburg, PA 17050. The purpose of the Bid Openings was to open Sealed Bid Proposals for the following:

*Salt (Sodium Chloride), Magnesium Chloride, Deicer (Calcium Chloride), and Potassium Acetate  
Dates for supply will be November 1, 2017 to October 31, 2018*

**ATTENDANCE:** Gary L. Myers, CapCOG Executive Director  
Rhonda Campbell, CapCOG Administrative Assistant

**OTHERS IN ATTENDANCE:**

**Bids**

<b>VENDOR</b>	<b>Sodium Chloride FOB Plant</b>	<b>Sodium Chloride Delivered</b>
American Rock Salt	\$54.00 /ton	\$61.99/ton
Cargill Deicing Technology	\$65.00/ton	\$67.14/ton
Compass Minerals International	No Bid	No Bid
Eastern Salt	\$59.99/ton	\$59.99/ton
Morton Salt	\$61.00/ton	\$61.85/ton

<b>VENDOR</b>	<b>Calcium Chloride FOB Plant</b>	<b>Calcium Chloride Delivered</b>	<b>Magnesium Chloride FOB</b>	<b>Magnesium Chloride Delivered</b>
American Rock Salt	No Bid	No Bid	No Bid	No Bid
Cargill	No Bid	No Bid	No Bid	No Bid
Compass Minerals	No Bid	No Bid	No Bid	No Bid
Eastern Salt	No Bid	No Bid	No Bid	No Bid
Morton Salt	No Bid	No Bid	No Bid	No Bid

Required Bid Bonds and signed contracts were submitted for all bids by all vendors.

No other Sealed Bids were submitted. There were no attendees.

Gary Myers stated all bids will be reviewed for math, accuracy, compliance to specifications and recommended for ratification to the CapCOG Board of Delegates at the October 16, 2017 meeting.

**ADJOURNMENT:** The Bid Opening was adjourned at 10:10 AM.

Signed:

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Gary L. Myers  
Executive Director